

Executive education

METL believes that global business schools have a lot to complement to the Indian Knowledge Base. We partner with global business schools to bring their knowledge to Indian organizations through innovative sales and marketing solutions for them to launch in the Indian marketplace.

Extensive research by METL shows that CEO's rank that the following attributes as critical for development in the senior management. This research coupled with the reach that is established makes METL the appropriate partner for sales and marketing solutions for global executive education providers.

Attributes	Rank (10 – 1) 10 – High 1 - Low
Strategic Perspective – Corporate level/ business level	10
Leading people with vision	9
Generate returns/ create value	8
Whole systems thinking/ large organization thinking	7
Global perspectives/ world class standards	6
Transformation and change management	5
Improve efficiency	5
Decision making in uncertainty	3
Innovation	3
Self motivated to action	1

METL's proprietary research with over 75 organizations and interviews with over 40 CEO's provides a deep insight and enriches the various solutions that METL designs for its clients.

While executive education goes a long way to build the capability in the organization, it is a slow and steady process of transformation. The required skill gap can be plugged with the focused training solutions.

About METL

METL is a management consulting organization dealing in niche area of management productivity improvement solutions. It works with empowered task forces and leadership team who want to build their organizations and drive change. It identifies areas where substantial leverage can be achieved and suggests definite ways to build those areas. The key areas of expertise are:

- Identifying your organization's core competence
- Increasing managerial productivity to global standards
- Substantially increasing speed of decision making in your organization

METL undertakes whole system analysis to arrive at the areas that require intervention. The areas range from core competence, organization structure, decision making, capability building for sustainable growth.

As a part of the senior management team you know the challenge your organization faces. You should call METL if you foresee any of the challenges listed below and want to fix them proactively.

- Have an implementation challenge in your organization
- Want to design a robust growth strategy for your organization
- Have a flat growth over the past few years and want to arrive at the root cause to be fixed
- Have a management team that is unable to decide on big/ right things
- Want to build a world class capabilities in your organization

Contact us

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METL is based out of Hyderabad, India.