

## **Management productivity improvement solutions - Implementation focus**

It is a well known fact that 70% of the strategies fail due to faulty implementation. There is nothing more costly for an organization than a failed strategy or a project that did not get over on time. METL works with its clients to minimize the possibility of a failed project by providing effective implementation support again from a whole systems perspective.

METL's proprietary research with over 75 organizations and interviews with over 40 CEO's provides a deep insight and enriches the various solutions that METL designs for its clients.

METL works with empowered task forces to make the changes happen at the workplace. A whole systems view is taken to implement the findings on the organizational and people capability front. Extensive focus is put on the quality and speed of decision making prevailing in the organization and the areas where management is spending most of its time.

Decision making is understood in a comprehensive manner as the most important job the management has to undertake is to make critical decisions and implement them. Five aspects that are studied further are:

- Decision making – the challenge of uncertainty
- Adding value in decision making
- Timely decision making
- Implementing the decision
- Decision rollback

### *About METL*

METL is a management consulting organization dealing in niche area of management productivity improvement solutions. It works with empowered task forces and leadership team who want to build their organizations and drive change. It identifies areas where substantial leverage can be achieved and suggests definite ways to build those areas. The key areas of expertise are:

- Identifying your organization's core competence
- Increasing managerial productivity to global standards
- Substantially increasing speed of decision making in your organization

METL undertakes whole system analysis to arrive at the areas that require intervention. The areas range from core competence, organization structure, decision making, capability building for sustainable growth.

As a part of the senior management team you know the challenge your organization faces. You should call METL if you foresee any of the challenges listed below and want to fix them proactively.

- Have an implementation challenge in your organization
- Want to design a robust growth strategy for your organization
- Have a flat growth over the past few years and want to arrive at the root cause to be fixed
- Have a management team that is unable to decide on big/ right things
- Want to build a world class capabilities in your organization

### **Contact us**

Please feel free to contact us at [contactmetl@metl.in](mailto:contactmetl@metl.in)

Phone number: 0091 99660 27808

METL is based out of Hyderabad, India.